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**LUNCHEON**

**Thursday, March  
13<sup>th</sup> Luncheon**

Office of Emergency  
Management/  
Cuyahoga County  
Public Safety & Justice  
Services.

LaVilla Conference  
and Banquet Center,  
11500 Brookpark Rd.  
Hope to see you  
there!

**PRESIDENT'S MESSAGE**

Hello Chamber Members,

As we move past these challenging winter months, we can take solace knowing spring is right around the corner. Who would have thought we would get excited for a 24 degree day or a forecast of less than 2 inches of snow. Well, since we all live in Northeast Ohio, we did during the months of January and February... yes we were excited for a little bit of snow and below freezing weather. But, as Northeastern Ohioans we've come to expect this and we proved it's nothing we can't handle. So let's start to warm up and look forward to baseball, flowers and spring weather.

These winter months are challenging to say the least, dealing with freezing temperatures, record snow fall and limited sunlight. However, it's how we prepare, react and face these situations that determine the outcome. Ultimately it's the attitude you choose that really matters. So if the winter months have you stuck in a "ditch" literally or figuratively, try changing your routine, try a different route to or from work, or try something different for lunch. "There is always a choice about the way you do your work, even if there is not a choice about the work itself."

In the month of February we held a very successful Taste of Brooklyn at Ridge Manor Party Center. This event was held on February 22<sup>nd</sup>, and the weather was surprisingly cooperative allowing for a wonderful night of food, fun and entertainment. The main attraction was the Brooklyn High School Jazz Ensemble, and they performed spectacularly. I want to thank all of our sponsors, food donors and volunteers, without which we could not have achieved such success. I'd like to recognize the 50/50 raffle winner, John Bundy, who donated a portion of his winnings back to the Scholarship/Education fund. He is to be commended for such a charitable act. Also in February, Mayor Balbier gave his annual State of the City address. This was hosted by Westbrook Village Apartments/K&D Group. I want to thank Denise Christescu and her group at Westbrook for hosting our February luncheon. Looking further back, Chris Ellis from Hampton Inn hosted our January luncheon. We had a very informative and interesting speaker from the Ohio Turnpike Commission, who spoke on various topics including EZ Pass, history, and legislature regarding the turnpike.

We have a lot to look forward to in 2014, including our annual golf outing, Picnic in the Park held in August, and our informative monthly luncheons. Also in 2014, we have launched our "Refer a New Member" program. Once again, the Chamber is proud to announce we will be awarding three scholarships to deserving individuals for post-secondary education. The deadline for submission is April 4, 2014. Please visit our website at, [www.brooklynohiochamber.org](http://www.brooklynohiochamber.org), for details regarding upcoming events and our "Refer a New Member" program.

Thank you to all of our members, sponsors and donators. It is with all your help and support that the chamber is able to achieve success. Please join us for an upcoming luncheon, where I'm sure you will learn something new and meet someone new! It's not spring until you head out to the ballpark, Go Tribe!

David Hill-Dollar Bank  
Chamber President



# 8th Annual Taste of Brooklyn a Success!

The 8th annual "Taste of Brooklyn and All That Jazz" Fundraiser, which benefited the Brooklyn Chamber of Commerce's Scholarship & Education Fund, took place on Saturday, February 22, 2014. The event was a huge success in raising over \$5,700 for the fund! We had 185 people in attendance. We set records in both net proceeds AND attendance! "Taste of Brooklyn and All That Jazz" took place at Ridge Manor Party Center and featured the Brooklyn High School Jazz Band and the culinary expertise of many local restaurants and businesses. For the 8th year in a row, Sean Sullivan and the Brooklyn High School Jazz Ensemble amazed everyone in attendance with their music. They are truly an amazing group of students!

Special thanks go to Don and Sharon Workman for inviting their family and friends to celebrate their wedding anniversary and Don's birthday at our event. They have celebrated at Taste of Brooklyn for the last 8 years! We cannot thank them enough for their support.

I would also like to thank all of the dedicated volunteers who helped in making this event a success: Denise Christescu, Christine Ferraro, Leslie Racy, Duane Steets, Leon Harper (Westbrook Village Apts/K&D); Sharon Glagola and her staff (Ridge Manor Party Center); David Hill, Jackie Lowe, Rick Lowe (Dollar Bank); Chris Ellis (Hampton Inn); Nick Maroulis & Student Volunteers (Youth for Christ/Campus Life); Fran & Bob Migliorino (City of Brooklyn); Jessica Cliff (U.S. Shuai Chiao Kung Fu Academy West); David Nodge (Brooklyn Adults Activities Center); Greg Frey and Mary Anne Frey (State Farm Insurance).

The Brooklyn Chamber of Commerce is so thankful for all the people and businesses that donated their food, time, and space to make the "Taste of Brooklyn and All That Jazz" such a huge success. We look forward to working with all of you next year! [Click here to view pictures from this year's event...](#)

## DONATIONS

Applebee's, AutoZone, Brooklyn Chamber of Commerce Board of Directors, Brooklyn City Schools Administrators  
Councilwoman Mary L. Balbier and Sokolowski's Inn  
Dina's Pizza & Pub, Dunkin Donuts, Five Below, Good Cents  
Great Clips, H&R Block, Jim Ptacek, Love Threading Bar  
Michael's, Nick & Joanne Maroulis, PNC, Ridge Park Square  
Rockne's, Sam's Club, The Sausage Shoppe  
U.S. Shuai Chiao Kung Fu Academy West, Westbrook Village Staff

## SPONSORS

Ameriflag  
Brooklyn Councilwoman, Kathleen Pucci  
Brooklyn Education Association  
Councilwoman Mary L. Balbier  
Dollar Bank  
Greg Frey, State Farm Insurance  
Hampton Inn  
Jinisha Patel, State Farm Insurance  
KeyBank Operations Center  
LaVilla Conference and Banquet Center  
Loving Cup Kids Academy  
Mayor & Mrs. Richard Balbier  
Memphis Kiddie Park  
Ridge Manor Party Center  
Ridge Park Square  
Teamsters Local Union #436  
Triad Engineering and Contracting Co., Inc.  
Westbrook Village Staff

## FOOD VENDORS

Aldo's  
Applebee's  
Carrabba's  
LaVilla Banquet  
Polaris  
Ridge Manor  
Rockne's  
Skyline Chili  
The Sausage Shoppe

*An evening of fun,  
great food and entertainment!*



# Mastering ChamberMaster

*This section is dedicated to giving you tips on how to get the most of our partnership with ChamberMaster. We hope you find them useful!!*

Do you have a job vacancy that must be filled?  
Looking for new employees?  
Do you want to reach an employee pool from outside our area?

It's free! It's easy! It's included in your membership!

Post your job openings on [www.brooklynohiochamber.org](http://www.brooklynohiochamber.org)

Log into your chamber member portal to list your employment opportunities!

- Access [www.chamberlogin.com](http://www.chamberlogin.com)
- Enter your login name and password.
- Click **Job Postings** in the left-hand menu.
- Click **Add a Job Posting**.
- Complete the fields in the **Add a New Job Posting** screen.
- Click **Submit for Approval**.

Upon approval, your job posting will appear on our website within your Member Information Page and by category in a special location for job postings. Serious job seekers will take note of jobs posted on the Chamber's website by active chamber members like you.

Enter your login name and password to gain access to all of these features, update your information and more at [www.chamberlogin.com](http://www.chamberlogin.com). If you need your login information, please contact Valerie Thompson.

Try it out and contact us with additional questions or for more information.



connect



## Upcoming Events!



**Thursday, April 10<sup>th</sup> State of the City Luncheon** - Doreen Schreiber, Business Recycling Specialist with the Cuyahoga County Solid Waste Management District, will be doing a presentation on "Waste and Recycling \$ense for Your Business" at our luncheon on Thursday, April 10th. Learn how you can save money as well as the environment by reducing waste, recycling in your business and at home. She will talk about how to change behaviors to get people in your business to recycle, how to set up the recycling program, and what can be recycled at your place of business. People will be surprised about how much can actually get recycled! Registration and networking start at 11:30am, lunch will be served at 12noon. Cost is \$15 for members and \$20 for non members. The luncheon is being held at the City of Brooklyn Fire Station Community Room, located at 8400 Memphis Avenue. [Click here to register...](#)

# Scholarships Available



The Brooklyn Chamber of Commerce is proud to announce that we will once again, be offering 3 scholarships, each in the amount of \$1,000! The net proceeds from our annual Taste of Brooklyn event has allowed us to continue our scholarship program year after year.

The first scholarship will be awarded to a graduating Brooklyn High School senior who currently resides in the City of Brooklyn and will be attending a recognized college or university full time in the fall. The second will be awarded to a Rhodes High School graduating senior attending a recognized college or University full time in the fall. The third scholarship will be available to any Brooklyn or Old Brooklyn resident who will be attending a recognized college or university full-time in the fall.

We encourage you to pass this information along to anyone who may qualify! Completed packets must be postmarked by April 4, 2014. Please click below for more information.

[Scholarship Criteria & Application 2014](#)



## REFER A MEMBER



As a Brooklyn Chamber of Commerce member you have access to many tools and benefits to help promote and grow your business. Why not SHARE those benefits with other businesses?

The Chamber of Commerce Board of Directors have discussed and come up with a new program to help promote our services and benefits to ALL of the businesses in Brooklyn. We have a goal this year to increase our membership and participation within the Brooklyn Chamber. We can do this, but only with your help!

We have come up with the "Refer a New Member Program". This program will allow our current members to additional benefits if they refer their neighbor business or ANY Brooklyn business who is not a current member to the Brooklyn Chamber of Commerce.

For each new business that you refer us to, and that agrees to meet with one of our Board of Directors you will receive \$2.00 towards a Chamber luncheon of your choice – whether they sign or not! For every business that you refer us to that signs up to be a new member with the Brooklyn Chamber of Commerce, you will receive one complimentary monthly luncheon that the Chamber hosts!

On behalf of the Brooklyn Chamber of Commerce Board of Directors, I would like to thank you in advance for helping us reach our goals for 2014 and if there are any goals that we can help you reach this year, let us know! We're here to help!

## ***Pedal Car Fundraiser***

We are excited to announce that the Pedal Car Fundraiser is underway for the 5th year! We have ordered 7 pedal car kits this year and we are pleased to announce that all 7 have been purchased! We will be selling raffle tickets over the next several months and the winners will be drawn at our Picnic in the Park event on Saturday, August 16th at Brooklyn Memorial Park at 8pm. The winner does not need to be present, but if they are, they get to have first pick of the cars.

Check out the link below to see pictures of the pedal cars that were donated to us in 2013. If you have any questions, please contact Valerie Thompson at [asstdir@brooklynohiochamber.org](mailto:asstdir@brooklynohiochamber.org) or 216-288-5484.

### **Thank you to the following companies who are sponsoring a pedal car:**

Ameriflag

Cartruck Packaging

Cynthia Walker and the Brooklyn City Schools Administrators

Jinisha Patel, State Farm Insurance

Loving Cup Kids Academy

Mars Trucking

Memphis Kiddie Park



<http://brooklynohiochamber.org/photo-gallery/2013-pedal-car-fundraiser/>

## ***State Of The City***



On February 13<sup>th</sup>, our monthly luncheon was held at Westbrook Village Apts./K&D. Mayor Richard Albier was our speaker. He gave his annual State of the City address to those in attendance. For a synopsis on what the Mayor spoke about in his State of the City address, click on the link below

[http://www.cleveland.com/brooklyn/index.ssf/2014/02/brooklyn\\_mayor\\_looked\\_back\\_and.html](http://www.cleveland.com/brooklyn/index.ssf/2014/02/brooklyn_mayor_looked_back_and.html)

The Chamber would like to thank Mayor Albier for taking time out of this busy schedule to speak to our membership. We would also like to thank the Mayor and the City of Brooklyn for all that they do to support the Brooklyn Chamber of Commerce!

The Chamber would also like to personally thank Denise Christescu and her staff for all the hard work they put into making that luncheon a success. Along with donating the beverages, place settings, ice, etc., everyone in attendance also received delicious candy treats. It was a great place to have our luncheon and we look forward to doing it again next year!



# Coporate Passes

Did you know that employees of Brooklyn based businesses and their families are eligible for a Corporate Pass to use the John M. Coyne Recreation Center? The outstanding features of this facility include a 200 ft. by 90 ft. skating rink, and an indoor pool 125 ft. long by 59 ft. wide. The diving area of the indoor pool is separated from the 3.5 ft. to 5 ft. swimming area by a stainless steel bulk head. An adjacent outdoor pool is 59 ft. long by 40 ft. wide with a depth ranging from 3.5 ft. to 5 ft. Tots have their own 10 ft. by 20 ft. wading pool and all of the pools are heated. Other exercise options include a steam room, sauna, whirlpool, cardiovascular room and weight room.

You can purchase an I.D. card for \$5.00, which expires 1 year from date of purchase. You can then use the facility for \$3.00 each visit. Or, you can purchase a Corporate Pass for the rates listed below:

- Corporate Pass + the \$5.00 I.D. Card
- Annual (individual) - \$120.00
- Corporate family monthly - \$70.00
- Corporate Husband/Wife monthly - \$60.00
- Corporate single parent monthly - \$45.00



The corporate pass allows you to use the natatorium and skate during open skate, skate rental not included. Pass holders 16 and older can also use the whirl pool, steam room and sauna. Weight room/cardiovascular room is restricted to 14 years of age with an adult 18 years or older. All employees who work in Brooklyn can get these rates. They just need to show a current pay stub. For more information, please contact the Brooklyn Recreation Center at 216.351.5334. It is located at 7600 Memphis Avenue.



## Sponsor Local Youth Programs

The Brooklyn Recreation Center is in need of corporate sponsors for their youth sports program. The Chamber of Commerce would like to be the first ones up to the bat in sponsoring a youth program. We would like to encourage all Chamber members to support the youth sports programs in the City of Brooklyn .

As a member, you are entitled to a discount on the sponsorship fee. The fee for this year is \$200. **The Chamber will pay for \$30 of your sponsorship fee, which means you will only owe \$170.** Your company name, along with the Chamber's initials, will appear on the back of the teams' shirts. It is a great way to promote your business.

This year, you have the option of sponsoring several different youth programs: spring soccer (deadline 3-1-14), youth baseball (deadline 4-18-14), day camp (deadline 5-15-14), or fall soccer (deadline 7-1-14). [Click here for membership form.](#) Make sure you review the deadline date for your desired sponsorship program. If you have already sent in your form and paid the total \$200, you are still eligible for the \$30 discount. Be sure to email Valerie Thompson if this is the case, so I can send your discount check directly to you.

**Please note on your form that you are a Brooklyn Chamber of Commerce member.** Make checks payable to "Brooklyn Recreation Center" and mail forms & payment to the following:

Maria McGinty  
c/o Brooklyn Recreation Center  
7600 Memphis Ave  
Brooklyn, OH 44144

Thank you in advance for your support!!



## Zounds Hearing Grand Opening

Zounds Hearing in Cleveland celebrated their Grand Opening on Tuesday, February 11<sup>th</sup>. Chamber President David Hill (Dollar Bank) and Chamber Vice President David Nodge (Brooklyn Adult Activities Center/ Cuyahoga County Board of Developmental Disabilities) were in attendance to present Zounds with their membership plaque. The grand opening event also featured a raffle to win a free pair of hearing aids and other great prizes. Free hearing tests were offered, along with food, giveaways, and fun. If you weren't able to make it on the 11<sup>th</sup>, feel free to stop by anytime during the week of February 10th-15th to welcome Zounds to the community and to the Brooklyn Chamber of Commerce.

Zounds, the fastest growing hearing aid company in the US, offers the world top end hearing products and excellent client service at amazingly affordable prices. For more information, you can contact [info@zoundscleveland.com](mailto:info@zoundscleveland.com) or call 216-377-5520. Zounds Hearing is located in Ridge Park Square at 4760 Ridge Road.



## Newest Members



Horizon Education Afterschool program is new to the Old Brooklyn area. We are

currently located at Charles Mooney School at 3213 Montclair Avenue, Cleveland, OH 44109. Horizon is a non-profit organization with the goals to increase reading and math achievement, promote positive youth development and increase parent engagement. We provide math and reading tutoring, homework help, club activities such as Lego robotics, art, karate, zumba, culinary and science just to name a few. In addition students learn about character education, global learning and participate in service learning projects. Students also use a web-based program similar to blackboard in order enhance greater achievement in reading and math.

### Horizon Education Centers

Hana Hohammad  
3213 Montclair Ave  
Cleveland, OH 44109  
Email: [hmohammad@horizonohio.org](mailto:hmohammad@horizonohio.org)  
Website: [www.horizoneducationcenters.org](http://www.horizoneducationcenters.org)  
Phone: 216-314-1453

### Remax Crossroads

Neil Kristy  
17149 SouthPark Center  
Strongsville, OH 44136  
Email: [neil.kristy@remax.net](mailto:neil.kristy@remax.net)  
Phone: 440-223-5927



### The UPS Store

Suzzane Monnius  
4758 Ridge Rd  
Brooklyn, OH 44144  
Email: [store0529@theupsstore.com](mailto:store0529@theupsstore.com)  
Website: [www.theupsstorelocal.com/0529](http://www.theupsstorelocal.com/0529)  
Phone: 216-661-2232

### Proforma SR Marketing Solutions

Sarah Romain  
5203 Gifford Ave  
Cleveland, OH 44144  
Email: [sarah.romain@proforma.com](mailto:sarah.romain@proforma.com)  
Website: [www.proforma.com/srmsolutions](http://www.proforma.com/srmsolutions)



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**Even with all the Health Care Reform Changes you can still get a discount through your chamber.**

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield — including industry-leading HSAs, HRAs and HIAs.\*

Despite the ongoing changes and confusion surrounding health care reform, your chamber continues to offer employer insurance options with a 1.4% discount exclusively for chamber members!

Call your insurance broker, your chamber or NOACC at 1-866-466-4622 or go to [www.noacc.org/](http://www.noacc.org/) for more information. To request a free quote go to [www.chambersaver.com/noacc](http://www.chambersaver.com/noacc).

\*Discount only applies to Chamber members who do not already have Anthem insurance.

Click here for more details [NOACC Chamber Anthem Flyer 2014 Pg 1; Page 2](#)

*This information is brought to you through collaboration between your chamber, NOACC and Anthem Blue Cross and Blue Shield.*

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ® Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.

NOACCHCRAD 01/14

# ***Career Fair***



## **Employers, Job Seekers, invited to participate in Polaris/Westshore Career Fair on March 26th**

Polaris Career Center and Cuyahoga County Job & Family Services invite Northeast Ohio employers and job seekers to participate in the 2014 Polaris/Westshore Center Career Fair which will be held at Polaris on Wednesday, March 26, 2014, from 9:00 a.m. to 12:00 p.m.

This free event, designed to foster a competitive and productive workforce in Northeast Ohio, will provide a vital link between employers, job seekers, community organizations and government agencies. The career fair promises to attract more than 1,000 job seekers and 100 employers from a variety of industries including manufacturing, health care, sales and service. In addition, local agencies and representatives from Polaris will be on hand providing access to educational resources, financial aid information and much more.

Employers interested in participating must register online at <http://www.cjfs.cuyahogacounty.us/>.

There is no fee to participate. For additional information, call the Career Fair Information Line at (216) 987-7010, contact the Westshore Neighborhood Family Service Center at (216) 939-2454 or visit [www.polaris.edu](http://www.polaris.edu).

Prior to the job fair, Polaris will host a free Resume Writing Workshop on Thursday, March 20 from 2:00 to 4:00 p.m. This session will provide timely resume information and allow participants to “hit the ground running” at the event. To register for the Workshop, visit [www.polaris.edu](http://www.polaris.edu) or call (440) 891-7600.

The Career Fair is a collaborative effort between Polaris Career Center, Cuyahoga County Job & Family Services, Westshore Neighborhood Family Service Center (NFSC), Middleburg Heights Chamber of Commerce, City of Middleburg Heights, Berea City School District, North Olmsted City School District, City of Strongsville, City of Brooklyn, Lakewood Family Collaborative and WIRE-Net. Polaris is located at 7285 Old Oak Boulevard in Middleburg Heights. [Click here for flyer...](#)

**Contact Us:**

**Phone: (216) 288-5484**

**Email:**

asstdir@brooklynohiochamber.org

**We are on the web!**  
**www.brooklynohio**  
**chamber.org**

Officers

**PRESIDENT**  
David Hill

**VICE PRESIDENT**  
David Nodge

**TREASURER**  
Chris Ellis

**SECRETARY**  
Valerie Thompson

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Westbrook Village Apts/K&D Group

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PNC Bank

Chris Ellis  
Hampton Inn

Greg Frey  
State Farm Insurance

Ann Guess  
Key Bank Operations Center

David Hill  
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David Nodge  
Brooklyn Adults Activities Center/  
Cuyahoga County Board of  
Developmental Disabilities

Chad Self  
FirstEnergy

Cynthia Walker  
Brooklyn City Schools

Things To Know

**LOOKING FOR YOU!**

The City of Brooklyn Recreation Department is looking for businesses, individuals, etc. that would be interested in advertising at the pool, ice rink, and baseball fields. More information on rates and locations is available in this newsletter. If you have specific questions or are interested in advertising, you can contact Jeff Goebel at 216-647-0035.

Advertise Here



**Save the Dates...more details to follow...**



**Joint Golf Outing on Thursday, June 26th**

**3rd Annual Picnic in the Park on Saturday, August 16th**

**Exhibitor Opportunities at Picnic in the Park**



Our 3<sup>rd</sup> annual, Picnic in the Park event is being held on Saturday, August 16<sup>th</sup> at Brooklyn Memorial Park. We are looking for exhibitors that would be interested in participating. The cost is \$25 for Chamber members and nonprofit organizations and \$50 for non members and for profit organizations. This is a great way to promote your business and/or product, while interacting with the community. If this is something you would be interested in, please contact Valerie Thompson and she can send you more information. Feel free to pass this on to anyone who might be interested, as well!



# U.S. SHUAI CHIAO KUNG FU ACADEMY

## 美國摔跤功夫學院

2014 Rome Shuaijiao World Tournament Fundraiser  
Saturday, April 5th, 2014: 5:00 PM - 9:00 PM

6775 Memphis Ave, Brooklyn, OH 44144  
(U.S. Shuai Chiao Kung Fu Academy)  
216-351-3222



**\$20/ticket**



All Proceeds to Support U.S. Shuai Chiao Kung Fu Academy's  
Team USA Representatives

All You Can Eat Pizza and Soda Courtesy of Sauced Wood Fired Pizza Food Truck





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# BENT FISH Media

## Brooklyn Recreations Center Advertising Planning Rates -



### Score Board Sponsorship

3x18 banner (all 4 sides)  
 3x6 pool banner  
 4x8 ball field banner  
 \$5,000.00  
 20% off regular price 2 year term



### Zamboni

Left OR Right Panel (top/bottom)  
 \$600.00  
 Front (top/bottom) \$600.00  
 Top Panel \$500.00  
 Full Wrap \$1,800

10% off 2yr. term & 20% off 3 yr. term



### Baseball Dugout Sponsorship

Coming March 2013  
 \$1,000-\$4,000.00



Baseball Field  
 4x8 ft. Space  
 \$250-\$750.00



Pool Area  
 3x6 ft. space  
 \$150-\$400.00



Ice Rink Sponsorship  
 12x18ft. Space  
 (includes 3x6 banner in pool area)  
 \$4,000.00  
 20% off regular price for a 2 year term



Ice Rink  
 4x8 ft. Space  
 \$500.00-\$750.00  
 10% off regular price for a 2 year term

Multiple advertising packages available call for details  
 All contracts are for 12 month duration

Contact:

Jeff Goebel  
 216-647-0035

Jeff@bentfishmedia.com